# 日本光電 品質 QUALITY AND RELIABILITY

TRUSTED NIHON KOHDEN SERVICE EXCELLENCE



# Pioneering Excellence in Healthcare Technology



### **A Legacy of Quality**

For over 70 years, Nihon Kohden has led the way in healthcare technology. Since our founding in 1951, we've been dedicated to excellence. Our engineers craft medical devices with meticulous care, ensuring they meet the highest standards. Quality isn't just a goal; it's our promise to patients, doctors, and hospitals worldwide.

### **Precision Saves Lives**

Precision is our core. Every circuit, sensor, and algorithm undergoes rigorous testing. Our engineers prioritize accuracy, because they know that the correct detection of a heartbeat is crucial. We maintain high standards in everything we do, from detecting brain waves to monitoring vital signs during surgery.

### **Tradition and Innovation**

Rooted in Japanese tradition, we honour generations of craftsmanship. But tradition alone doesn't drive progress. Nihon Kohden blends ancient wisdom with cutting-edge research. Our EEG machines, patient monitors, and defibrillators showcase this perfect harmony.

### **Responsibility to Humanity**

Our mission goes beyond profit. It's about humanity. Nihon Kohden devices are in operating rooms, emergency departments, and intensive care units. We carry the responsibility of the lives entrusted to our technology. In this context, we adhere to the highest standards of compliance, ensuring our practices meet rigorous regulatory requirements.

In a world of constant change, Nihon Kohden remains steadfast — a beacon of precision, tradition, and unwavering commitment to those who heal and those who seek healing.

# Providing You an Appropriate Solution

# **Decision Support**

Our support is designed right from the beginning to help clinical care staff and IT service teams understand individual requirements and select the best solutions for their needs. We ensure that our devices integrate seamlessly with your existing systems to improve patient care and operational efficiency.

The aim is to simplify the decision-making process and ensure you have all the information you need to make an informed decision.

### **Product Consultation**

### Experienced advice on selecting the right devices

- Collaborate with purchasing teams to understand requirements.
- Provide insights on device features, safety, and compatibility.

### **Demonstrations**

### Showcase features and customization options

- Arrange personalized demonstrations for technical service teams.
- Showcase customization options and ease of use.





# **Ensuring Seamless Operations**

### You Purchase - We Care



# Choose Your Way of Service

### **Examples of Tailor-made Packages**

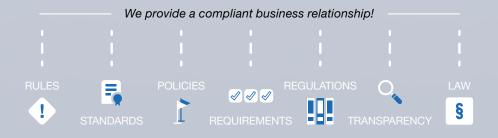
Service Components	Standard	Advanced	Premium
Technical support (phone or email)	✓	✓	✓
Preventive maintenance	<b>√</b>	<b>√</b>	<b>√</b>
Electrical safety test	<b>√</b>	<b>√</b>	<b>√</b>
Software update	<b>√</b>	<b>√</b>	<b>√</b>
Maintenance report	<b>√</b>	<b>√</b>	<b>√</b>
Loaner device for bridging		<b>√</b>	<b>√</b>
Inspection of main components		<b>√</b>	<b>√</b>
Repair (labour hours)		<b>√</b>	<b>✓</b>
Spare parts		<b>√</b>	<b>√</b>
Less invoicing and booking			<b>√</b>
Predictable costs			<b>√</b>
All inclusive service (no extra spare parts costs)			<b>─</b> ✓

These service packages are our main examples. Certain components will be discussed and customized individually to suit your local needs. For more information and availability, please contact your nearest Nihon Kohden subsidiary directly.

# Navigating Regulations

### **Compliance and Documentation**

At Nihon Kohden, we want to be a company that dedicates its products to the service of mankind, medicine and science. Our aim is to be a company that convinces through innovation, through technological progress and through constant renewal. But we also want to be the company that is committed to continuity, diversity, humanity and absolute fairness towards its business partners, customers and employees. This fairness also includes a commitment to compliance with all applicable laws and the principle of legality within our business.





# **Technical Training**

### **Certified Courses**

Broad specialist knowledge for the maintenance and repair personnel of our products is extremely important. We organize training courses for new employees or provide up-to-date specialist knowledge in our European headquarters, subsidiaries or directly at your hospital.

The seminars provide you with comprehensive know-how in theory and practice, give tips and show trends and new developments. Participants (maintenance and repair personnel) are shown how systems can be operated and maintained optimally in terms of product quality, service life and cost efficiency. We take into account the individual experiences of the participants.

- Providing skills and knowledge required to design, development, implementation, maintain, support or operate a specific technology or related application, product or service
- Customized approach that offers job-specific training and increases productivity and quality of work
- Long-term reduction in your maintenance costs due to high quality of original spare parts

- Development of training contents, training materials, presentations, online courses and conducted trainings
- · Workshops for technical service teams
- · Learn professional troubleshooting
- · Renewal of NKE certification
- Recommendations for tools and materials

Please note that our service trainings may not be available in all sales regions. For more information and availability, please contact your nearest Nihon Kohden subsidiary directly.

# Original Manufacturer Equipment

# **Nihon Kohden Spare Parts**

Does it really make a difference which spares are used for maintenance and repair?

**Yes**, your Nihon Kohden product was delivered to you exclusively with Nihon Kohden original spare parts. If you start using non-genuine parts, this will affect the durability, productivity and reliability of your product.

Our services offer cost-effectiveness through affordable excellence and long-term savings. We ensure efficient procurement with a streamlined ordering process. You will benefit from a dedicated account manager to enhance our vendor relationship.

# Finally

# Predictable Financial Advantages

Our offerings are designed to be cost-effective, providing competitive pricing and ensuring long-term savings. We also prioritize efficient procurement with a streamlined ordering process.

# **Comprehensive Technical Support**

We ensure reduced downtime by providing fast solutions to problems, backed up by our skilled technicians who undergo continuous training. We also guarantee timely availability of spare parts to keep your operation running smoothly.

### Four Steps to a Professional Service Partnership with our Customers

Consultation and demonstration guide your decision

Swift installation, comprehensive training

Continuous assistance, preventive maintenance

Staff training ensures seamless operations.

At Nihon Kohden, we pride ourselves on delivering medical devices crafted with precision and excellence, all made in Japan. This promise is our commitment to quality and innovation to enhance patient care and streamline your daily practice.

# Get in Touch with Us Today

### **Service Contact**

Region	Contact
Austria, Germany, Switzerland and any other European region	service@nke.de
France	sav@nkfrance.fr
Italy	service@nkitaly.com
Spain and Portugal	stecnico@nkib.com
United Kingdom and Ireland	support@nihonkohden.co.uk

### **Service Training**

Our trainings will be coordinated by our European Headquarters

service.training@nke.de

... or use the contact form on our website.



## Improving Healthcare with Advanced Technology

Since its foundation back in 1951, Nihon Kohden's mission has been to improve the quality of life with advanced technology. We provide solutions for diagnosis, critical care, clinical information, and in vitro diagnostics – and we are dedicated to collaborate with you to meet the challenges of healthcare today and tomorrow.

Visit www.eu.nihonkohden.com to find out more.

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